

Q3



FY26 EARNINGS

<u>THIRD QUARTER</u>	<u>2026</u>	<u>2025</u>
Total Revenue	\$989M	\$1.09B
Gross Margin	38.6%	39.8%
Non-GAAP Net Income ¹	\$83.4M	\$116.2M
Non-GAAP Diluted EPS ¹	\$1.90	\$2.59



Third Quarter Highlights

- We delivered a strong third quarter, with gross margins and earnings per diluted share ahead of expectations, despite the impact of tariffs.
- Our success in the third quarter was driven by the strength of our go-forward portfolio, particularly our owned brands, as well as a healthy mix of full-price sales and our mitigation efforts against tariffs.
- Our consumers continue to respond to newness and fashion, and we are encouraged by the solid trends we have seen throughout the holiday season to date.
- We introduced our first ever quarterly dividend of \$0.10 per share, payable on December 29, 2025.
- Looking ahead, we are updating our fiscal 2026 guidance to take into consideration our third quarter earnings outperformance, combined with the uncertainties around the consumer environment and tariff-related margin pressures.

FISCAL 2026 OUTLOOK

Total Revenue	\$2.98B
Adjusted EBITDA	\$208M - \$213M
Non-GAAP Net Income ¹	\$125M - \$130M
Non-GAAP Diluted EPS ¹	\$2.80 - \$2.90

“We delivered a strong third quarter with gross margins and earnings far exceeding our expectations. This was driven by the strength of our go-forward portfolio, particularly our owned brands, as well as a healthy mix of full-price sales and our mitigation efforts against tariffs. I am pleased with how our brands are resonating with consumers and encouraged by the solid demand we have seen throughout the holiday season to date.”

Morris Goldfarb, Chairman & CEO

KARL LAGERFELD



¹Non-GAAP measure: For non-GAAP financial measure disclosure, including reconciliations, please refer to our third quarter earnings release which is available at <https://ir.g-iii.com>.