

FY26



EARNINGS REVIEW

<u>FISCAL 2026</u>	<u>2026</u>	<u>2025</u>
Total Revenue	\$2.96B	\$3.18B
Gross Margin	39.4%	40.8%
Non-GAAP Net Income ¹	\$116M	\$204M
Non-GAAP Diluted EPS ¹	\$2.61	\$4.42



“Fiscal 2026 was a pivotal year for G-III. The strength and global recognition of our brands, together with a disciplined operating model and strong balance sheet, enabled us to deliver solid performance despite a challenging environment. For the full year, our go forward portfolio produced strong results, led by our key owned brands, with higher quality revenue, improved full-price sell-throughs, and accelerating global relevance throughout the year. I am proud of the results our team delivered and the meaningful progress we made advancing our long-term strategy.”

Morris Goldfarb, Chairman & CEO

FISCAL 2026 HIGHLIGHTS

- Strong underlying performance in a challenging environment, with full year net sales of \$2.96B, gross margin ahead of expectations, and non-GAAP EPS of \$2.61, driven by higher full price selling, disciplined distribution, and solid execution.
- Accelerated portfolio transformation, advancing the exit of Calvin Klein and Tommy Hilfiger while increasing focus on owned and go forward brands, positioning the company for improved margins and more durable long term growth.
- Owned brands gained scale and momentum, delivering mid single digit growth and rising to nearly 60% of revenue, led by outsized performance at Donna Karan and continued strength across DKNY, Karl Lagerfeld, and Vilebrequin.
- Financial strength and operating discipline reinforced, ending the year with over \$900M in total liquidity, clean inventories, significant retail loss reduction, identified \$25M in run rate cost savings, and over \$50M returned to shareholders.

FISCAL 2027 OUTLOOK

Total Revenue	\$2.71B
Adjusted EBITDA	\$158M - \$162M
Non-GAAP Net Income ¹	\$88M - \$92M
Non-GAAP Diluted EPS ¹	\$2.00 - \$2.10



¹Non-GAAP measure: For non-GAAP financial measure disclosure, including reconciliations, please refer to our fourth quarter earnings release which is available at <https://ir.g-iii.com>.